(Appendix)





Results for the Third Quarter of the Fiscal Year Ending May 31, 2014

FY2013 First Nine Months (June 1, 2013 - February 28, 2014)

Pasona Group Inc.

First Section TSE (2168)

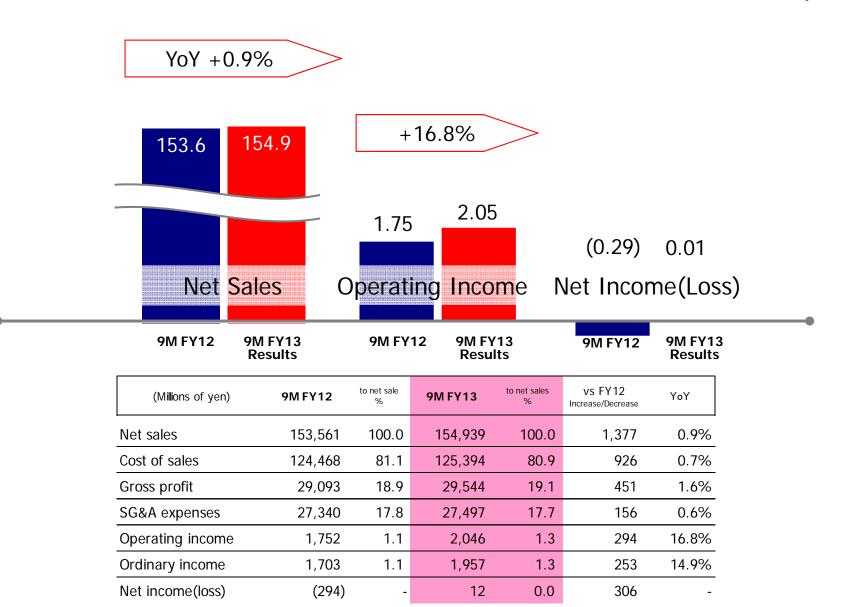
April 4, 2014 www.pasonagroup.co.jp/english/

XUnits in billions of yen have been rounded to the nearest first decimal place. Units in millions of yen have been rounded down.

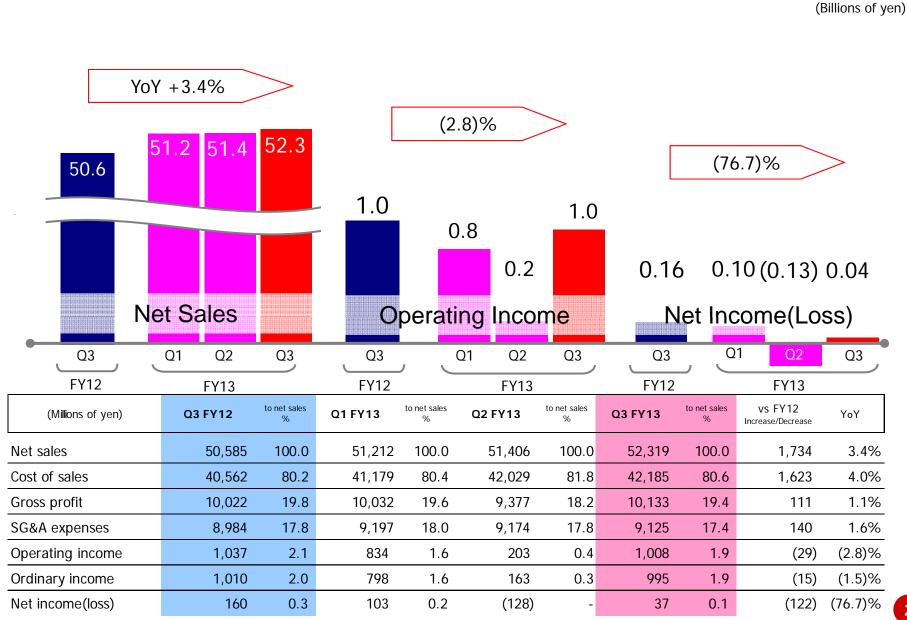
Consolidated Results for 9M FY2013

(Billions of yen)

1



Consolidated Results for Three months ended February 28, 2014

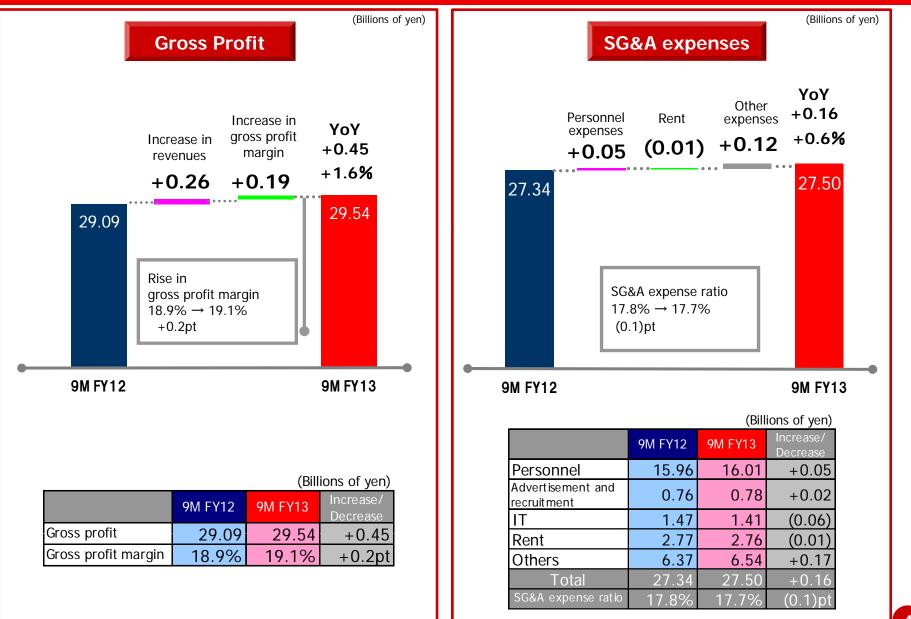


Consolidated Results by Segment

(Millions of yen)

Net sales							Operating income (loss) Operating income marg						
	Segment	9M FY12	9M FY13	Increase/ (Decrease)	YoY	9M FY12	9M FY13	Increase/ (Decrease)	YoY	9M FY12	9M FY13	Increase/ (Decrease)	
1	Expert Services	96,531	92,561	(3,970)	(4.1)%								
2	Insourcing	27,560	29,537	1,976	7.2%								
3	HR Consulting, Others	2,835	3,291	456	16.1%	1 0 2 0	1,935	97	5.3%	1.4%	1.5%	0 1 n t	
4	Place & Search	2,077	2,369	291	14.1%	1,838	1,935	97	5.3%	1.470	1.3%	0.1pt	
5	Global Sourcing	2,236	2,734	498	22.3%								
	Subtotal	131,241	130,494	(747)	(0.6)%								
6	Outplacement	8,915	8,013	(901)	(10.1)%	1,485	834	(650)	(43.8)%	16.7%	10.4%	(6.3)pt	
7	Outsourcing	12,702	14,719	2,016	15.9%	1,766	2,044	278	15.7%	13.9%	13.9%	(0.0)pt	
8	Life Solutions Public Solutions Shared	2,995	3,979	983	32.8%	(12)	58	70	-	-	1.5%	-	
9	Eliminations and Corporate	(2,293)	(2,267)	25	-	(3,325)	(2,826)	498	-	-	-	-	
10	Total	153,561	154,939	1,377	0.9%	1,752	2,046	294	16.8%	1.1%	1.3%	0.2pt	

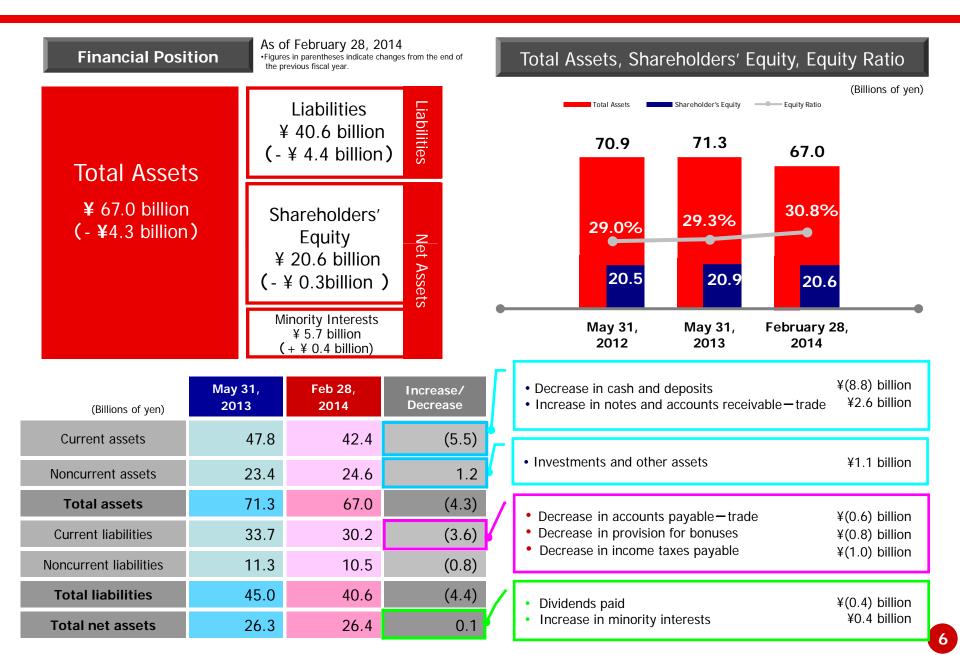
Gross Profit, SG&A expenses



Non-operating/Extraordinary income, Others

			(N	/illions of yen)
	9M FY12	9M FY13	Increase/ Decrease	YoY
Operating income	1,752	2,046	294	16.8%
Non-operating income	192	188	(4)	(2.3)%
Non-operating expenses	241	277	36	15.0%
Ordinary income	1,703	1,957	253	14.9%
Extraordinary income	3	0	(2)	(91.3)%
Extraordinary loss	42	48	6	14.1%
Income before income taxes	1,664	1,908	244	14.7%
Income taxes-current	1,116	1,100	(15)	(1.4)%
Income taxes – deferred	280	203	(77)	(27.5)%
Minority interests in income	561	592	30	5.5%
Net income(loss)	(294)	12	306	-

Financial Condition and Cash Flows



Expert Services (Temporary staffing)

Net Sales

(Billions of yen)

X Segment figures include intersegment sales

Sales by Staffing Type

X Figures exclude intersegment sales

96.5	92.6	
	YoY (4.1)%	
9M FY12	9M FY13	

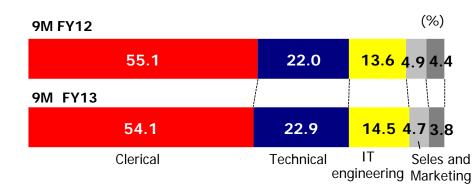
Business Conditions

9M result

- In addition to clerical work of a financial nature, increase in orders from specialist fields including accounting and trading
- Improvement in the decline in revenue on the back of the recent increase in orders despite continued downward pressure on sales owing mainly to the effects of terminating the past tightening of temporary staffing regulations

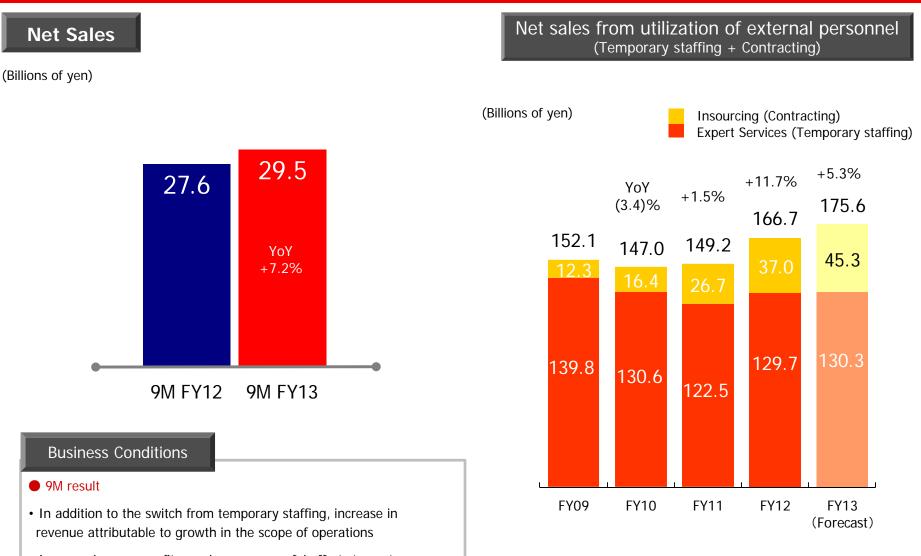
		(1	villions of yen)
	9M FY12	9M FY13	YoY
Clerical	53,052	49,920	(5. 9)%
Technical	21,219	21,171	(0.2)%
IT engineering	13,138	13,418	2.1%
Sales and Marketing	4,680	4,339	(7.3)%
Other Expert Services	4,211	3,509	(16.7)%
Total	96,302	92,359	(4.1)%

Sales Composition



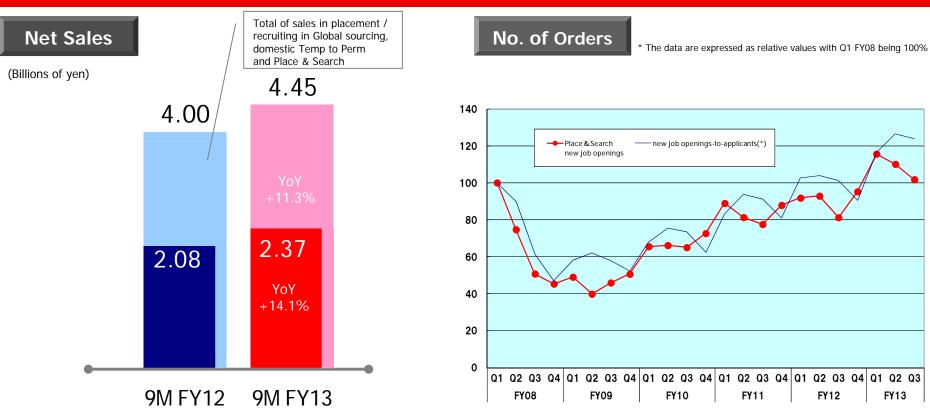
(Millions of yop)

Insourcing (Contracting)



• Increase in gross profit margins as successful efforts to capture new contracts in the private sector offset the termination of contracts in the public sector

Place & Search (Placement / Recruiting)



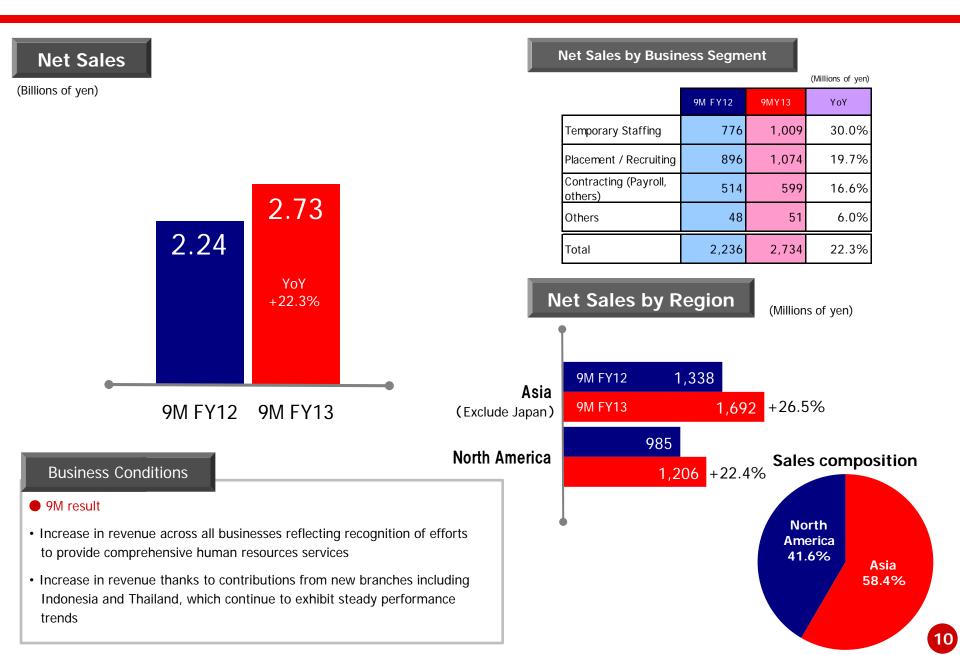
Source: Ministry of Health, Labor and Welfare "Report on employment service" Note: Excluding part-time workers before seasonal adjustment

Business Conditions

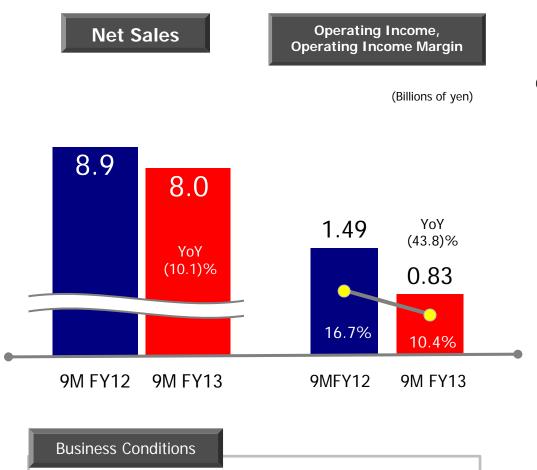
9M result

- Demand for job offers continues to hover at a high level; upgrade and expansion in personnel and an increase in employment contracts
- Growing signs of a tight human resources market and an upward trends in contract unit prices

Global Sourcing (Overseas)



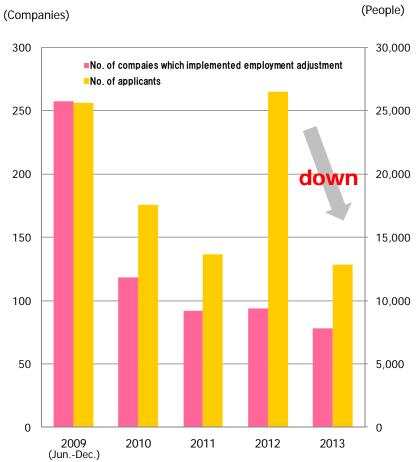
Outplacement



• 9M result

- Substantial decline in orders owing mainly to corrections from the previous period
- Continued efforts to accelerate the pace in securing a quick definitive turnaround in the placement of service users

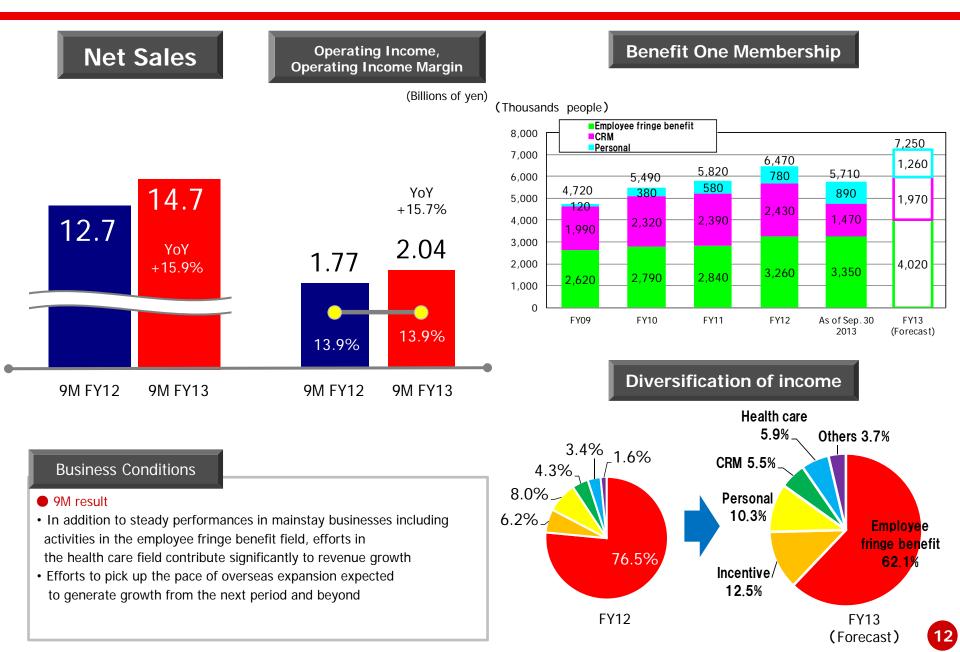




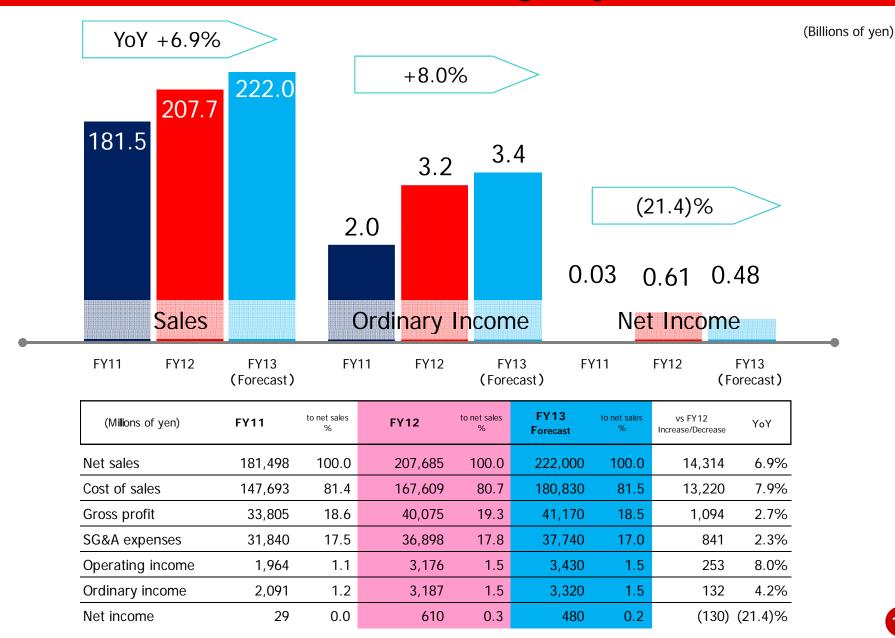
Pasona survey based on IR disclosure and newspaper articles. Some of companies which implemented employment adjustment did not announce No. of applicants.

11

Outsourcing (Benefit One Inc.)



Consolidated Forecasts for the Fiscal Year Ending May 31, 2014



13

Consolidated Forecasts by Segment for the Fiscal Year Ending May 31, 2014

(Millions of yen)

		Sa	les		Operating income (loss)						
Segment	egment FY12 FY13 VS FY12 Increase/ Forecast Decrease VS FY12 %		FY12	FY13 Forecast	VS FY12 Increase/ Decrease	VS FY12 %					
Expert Services	129,720	130,320	600	0.5%							
Insourcing	37,007	45,300	8,293	22.4%			509				
HR Consulting, others	4,094	4,310	216	5.3%	2,661	3,170		19.1%			
Place & Search	2,869	3,520	651	22.7%	2,001	3,170		17.170			
Global Sourcing	3,236	3,690	454	14.0%							
Subtotal	176,928	187,140	10,212	5.8%							
Outplacement	12,235	10,430	(1,805)	(14.8)%	2,164	830	(1,334)	(61.6)%			
Outsourcing	17,610	22,000	4,390	24.9%	2,696	3,020	324	12.0%			
Life Solutions Public Solutions Shared	3,933	5,410	1,477	37.6%	(46)	(40)	6	-			
Eliminations and Corporate	(3,021)	(2,980)	41	-	(4,299)	(3,550)	749	-			
Consolidated	207,685	222,000	14,315	6.9%	3,176	3,430	254	8.0%			

Reference

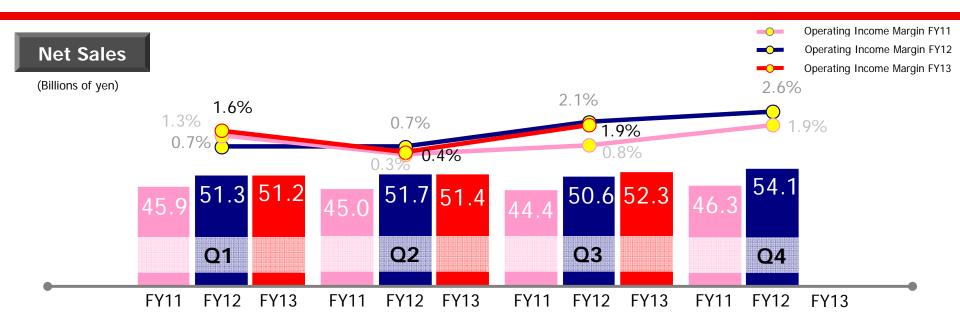
Social solution company



X Units in billions of yen have been rounded to the nearest first decimal place. Units in millions of yen have been rounded down.

15

Quarterly Earnings Trends



			Q1	(June to Au	gust)			Q2 (S	September to N	lovember)			Q3	(December to	February)		Q4 (March to May)		
		FY11	FY12	YoY	FY13	YoY	FY11	FY12	YoY	FY13	YoY	FY11	FY12	ΥοΥ	FY13	YoY	FY11	FY12	YoY
	Net sales	45,901	51,270	+11.7%	51,212	(0.1)%	44,979	51,705	+15.0%	51,406	(0.6)%	44,364	50,585	+14.0%	52,319	+3.4%	46,252	54,123	+17.0%
	Gross profit	8,488	9,517	+12.1%	10,032	+5.4%	8,158	9,553	+17.1%	9,377	(1.8)%	8,249	10,022	+21.5%	10,133	+1.1%	8,908	10,982	+23.3%
	SG&A expenses	7,886	9,181	+16.4%	9,197	+0.2%	8,035	9,174	+14.2%	9,174	+0.0%	7,894	8,984	+13.8%	9,125	+1.6%	8,023	9,557	+19.1%
ဂ္ဂ	Operating income	601	335	(44.3)%	834	+149.0%	122	379	+209.0%	203	(46.4)%	355	1,037	+192.1%	1,008	(2.8)%	884	1,424	+61.0%
ons	Ordinary income	560	330	(41.0)%	798	+141.5%	184	362	+96.5%	163	(54.9)%	393	1,010	+156.8%	995	(1.5)%	952	1,483	+55.7%
olio	Net income (loss)	111	(193)	-	103	-	(36)	(260)	-	(128)	-	(181)	160	-	37	(76.7)%	136	904	+563.1%
late	Gross profit margin	18.5%	18.6%	+0.1pt	19.6%	+1.0pt	18.1%	18.5%	+0.4pt	18.2%	(0.3)pt	18.6%	19.8%	+1.2pt	19.4%	(0.4)pt	19.3%	20.3%	+1.0pt
ă	SG&A expense ratio	17.2%	17.9%	+0.7pt	18.0%	+0.1pt	17.9%	17.7%	(0.2)pt	17.8%	+0.1pt	17.8%	17.8%	(0.0)pt	17.4%	(0.4)pt	17.3%	17.7%	+0.4pt
	Operating income margin	1.3%	0.7%	(0.6)pt	1.6%	+0.9pt	0.3%	0.7%	+0.4pt	0.4%	(0.3)pt	0.8%	2.1%	+1.3pt	1.9%	(0.2)pt	1.9%	2.6%	+0.7pt
	Ordinary income margin	1.2%	0.6%	(0.6)pt	1.6%	+1.0pt	0.4%	0.7%	+0.3pt	0.3%	(0.4)pt	0.9%	2.0%	+1.1pt	1.9%	(0.1)pt	2.1%	2.7%	+0.6pt
	Net income margin	0.2%	-	-	0.2%	-	-	-	-	-	-	-	0.3%	-	0.1%	(0.2)pt	0.3%	1.7%	+1.4pt

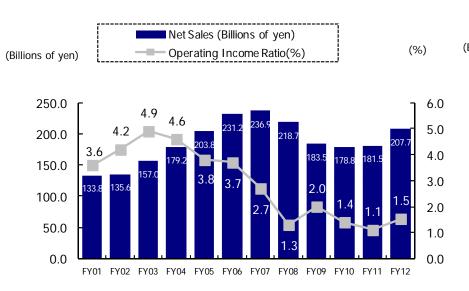
Quarterly Earnings Trends by Segment

					Sa	les						Ор	erating ir	ncome (lo	ss)		-
	Segment	Q1 FY12	Q2 FY12	Q3 FY12	Q4 FY12	Q1 FY13	Q2 FY13	Q3 FY13	YoY	Q1 FY12	Q2 FY12	Q3 FY12	Q4 FY12	Q1 FY13	Q2 FY13	Q3 FY13	YoY
1	Expert Services	32,971	32,354	31,206	33,188	31,169	31,029	30,362	(2.7)%								
2	Insourcing	9,149	9,508	8,902	9,446	9,327	9,640	10,570	18.7%								
3	HR Consulting, others	916	968	950	1,258	1,013	1,022	1,254	32.0%	603	672	562	823	653	3 519	761	05 50/
4	Place & Search	743	717	615	792	762	796	810	31.6%		072	502	023	000	519	701	35.5%
5	Global Sourcing	668	655	912	1,000	866	853	1,014	11.2%								
	Subtotal	44,449	44,204	42,587	45,686	43,140	43,342	44,012	3.3%								
6	Outplacement	2,724	3,021	3,169	3,319	3,060	2,584	2,368	(25.3)%	388	528	568	678	613	182	38	(93.2)%
7	Outsourcing	3,886	4,289	4,526	4,907	4,552	4,883	5,282	16.7%	469	406	891	929	530	435	1,079	21.1%
8	Life Solutions Public Solutions Shared	987	979	1,028	937	1,194	1,353	1,431	39.1%	40	(21)	(30)	(34)	(19)	27	50	-
9	Eliminations and Corporate	(777)	(789)	(726)	(727)	(735)	(756)	(775)	-	(1,166)	(1,205)	(953)	(973)	(944)	(961)	(921)	-
10	Total	51,270	51,705	50,585	54,123	51,212	51,406	52,319	3.4%	335	379	1,037	1,424	834	203	1,008	(2.8)%

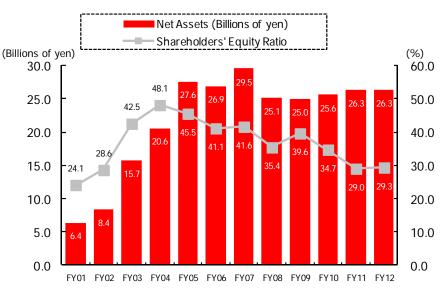
(Millions of yen)

Key Indicators (Full Year)

Net Sales and Operating Income Ratio



Net Assets and Shareholders' Equity Ratio



<u>Results</u>

lts											(Mill	ions of yen)
Key Indicators	'02/05	'03/05	'04/05	'05/05	'06/05	'07/05	'08/05	'09/05	'10/05	'11/05	'12/05	'13/05
Net Sales	133,822	135,625	156,979	179,156	203,815	231,231	236,945	218,699	183,515	178,806	181,498	207,685
Gross Profit Margin	18.2%	19.7%	20.9%	20.8%	20.2%	20.3%	20.8%	19.9%	20.0%	18.8%	18.6%	19.3%
SG&A Expenses	19,557	21,058	25,104	28,992	33,491	38,542	42,925	40,735	33,070	31,125	31,840	36,898
SG&A Expense Ratio	14.6%	15.5%	16.0%	16.2%	16.4%	16.6%	18.1%	18.6%	18.0%	17.4%	17.5%	17.8%
Operating Income	4,786	5,687	7,648	8,238	7,745	8,507	6,444	2,850	3,660	2,432	1,964	3,176
Operating Income Ratio	3.6%	4.2%	4.9%	4.6%	3.8%	3.7%	2.7%	1.3%	2.0%	1.4%	1.1%	1.5%
Ordinary Income	4,222	5,373	7,329	8,289	7,844	8,807	6,637	3,361	4,044	2,571	2,091	3,187
Ordinary Income Ratio	3.2%	4.0%	4.7%	4.6%	3.8%	3.8%	2.8%	1.5%	2.2%	1.4%	1.2%	1.5%
Net Income	1,974	2,027	3,647	4,363	3,588	4,198	2,962	312	204	412	29	610
Net Income Ratio	1.5%	1.5%	2.3%	2.4%	1.8%	1.8%	1.3%	0.1%	0.1%	0.2%	0.0%	0.3%
Total Assets	26,526	29,425	37,004	42,884	51,931	54,425	58,513	55,468	52,269	60,564	70,889	71,276
Net Assets *1	6,388	8,418	15,732	20,644	27,634	26,904	29,468	25,148	24,979	25,642	26,295	26,253
Shareholders' Equity Ratio *2	24.1%	28.6%	42.5%	48.1%	45.5%	41.1%	41.6%	35.4%	39.6%	34.7%	29.0%	29.3%
Current Ratio	121.6%	122.3%	160.2%	182.8%	170.8%	152.1%	154.2%	129.6%	163.3%	175.2%	154.7%	141.8%
Number of Employees (exclude contract workers)	1,537	1,687	1,979	2,204	2,608	3,126	3,647	3,671	3,643	3,956	4,452	4,778

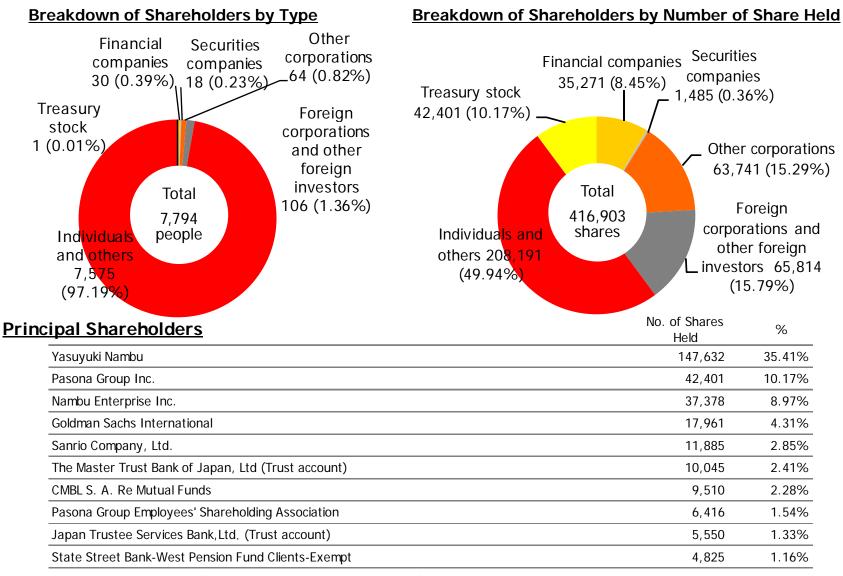
Notes: 1. Presentation of shareholders' equity amended to a net assets basis in line with changes to accounting standards and policies. Minority interests included in presentation of net assets since the fiscal year ended May 31, 2006.

Despite changes in calculation methods for net assets following the introduction of changes to accounting standards and policies, the shareholders' equity ratio since the fiscal year ended May 31, 2006 is calculated utilizing an
amount equivalent to net assets applicable to common shares.

3. The data for the periods up to and including the fiscal year ended May 31, 2007 are consolidated data for Pasona Inc. The data for the periods commencing the fiscal year ended May 31, 2008 and beyond are consolidated data for Pasona Group Inc.

(Millions of yon)

Stock Information (As of November 30, 2013)



^{1.} The Company's treasury stock (42,401 shares, 10.17% of total issued shares) ranked second. In accordance with Article 308.2 of the Corporations Law, there are no voting rights attached to treasury stock.

^{2.} The Company conducted a 1:100 stock split on common stock with an effective date of December 1, 2013, at the same time, adopted a unit share system that set unit share at 100 shares.

Group Companies (by segment)

Expert Services Insourcing

HR Consulting, Education and Training, Others

Pasona Inc.	Pasona Language Inc.						
Pasona Tech, Inc.	KIS Co.,Ltd.						
Pasona Okayama Inc.	CAPLAN Corporation						
Pasona Logicom Inc.	Yaskawa Business Staff Corporation						
Pasona Marketing Inc.	Bewith, Inc.						
Pasona Agri-Partners Inc.	Asahi Beer Communications Co, Ltd.						
ECOLOVE Inc.	Support Corporation						
Nihon Employment Creation Organization Inc.							
Pasona Tech Systems, Inc. **							

Pasona Tquila Inc.*

Place & Search

Pasona Inc.

Pasona Fortune Inc.

PASONA CANADA, INC.

Pasona Singapore Pte. Ltd.

PT Pasona HR Indonesia

e-Staffing Co., Ltd.*

Global Sourcing

Pasona NA, Inc.

Pasona Taiwan Co., Ltd.

PASONA ASIA CO., LIMITED

Pasona Korea Co., Ltd

TEAM PASONA INDIA COMPANY LIMITED

MGR Search and Selection CO., Ltd.

Pasona Human Resources (Shanghai) Co., Ltd.

Pasona HR Consulting Recruitment (Thailand) Co., Ltd.

Pasonatech Consulting (Dalian) Co., Ltd.

Pasona Tech Vietnam Co., Ltd

Outplacement

Pasona Inc.

Outsourcing

Benefit One Inc. Benefit one Health care Inc. Benefit One Solutions Inc. Benefit One Asia Pte. Ltd. ChungHwa Benefit One Co., Ltd* National Examination Center Inc.*

Life Solutions

Pasona Foster Inc. Pasona Life Care Inc. Pasona Education Co. Limited

Public Solutions

Pasona Heartful Inc.

Pasona Furusato Incubation Inc.

Shared

Pasona CIO Inc.

Consolidated subsidiaries 40, Equity-method affiliates 4*

**ARGO, CO., Ltd. Changed its corporate name as of April 1, 2014



Tokyo Stock Exchange, 1st Section 2168

Corporate Name	Pasona Group Inc.								
Headquarters	Shin Marunouchi Bldg. 1-5-1, Marunouchi, Chiyoda-ku, Tokyo 100-6514	<u>Comprehensive Group office</u> Otemachi 2-6-4 Chiyoda-ku, Tokyo 100-8228 Phone 03-6734-0200							
Established	December 3, 2007 (Founding February 1976)								
Paid-in Capital	5,000 million yen								
Representative	Yasuyuki Nambu								
Business Activities	 Expert Services (Temporary staffing), Insourcing (Contracting), HR Consulting, education and training, others Place & Search (Placement/Recruiting) Global Sourcing (Overseas) Outplacement Outsourcing Life Solutions, Public Solutions, Shared 								
Number of Employees	5,989 (Consolidated, including contract workers) (As of May 31, 2013)								
Group Companies	Subsidiaries 40, Equity-method affiliates 4								
URL	http://www.pasonagroup.co.jp/english/								